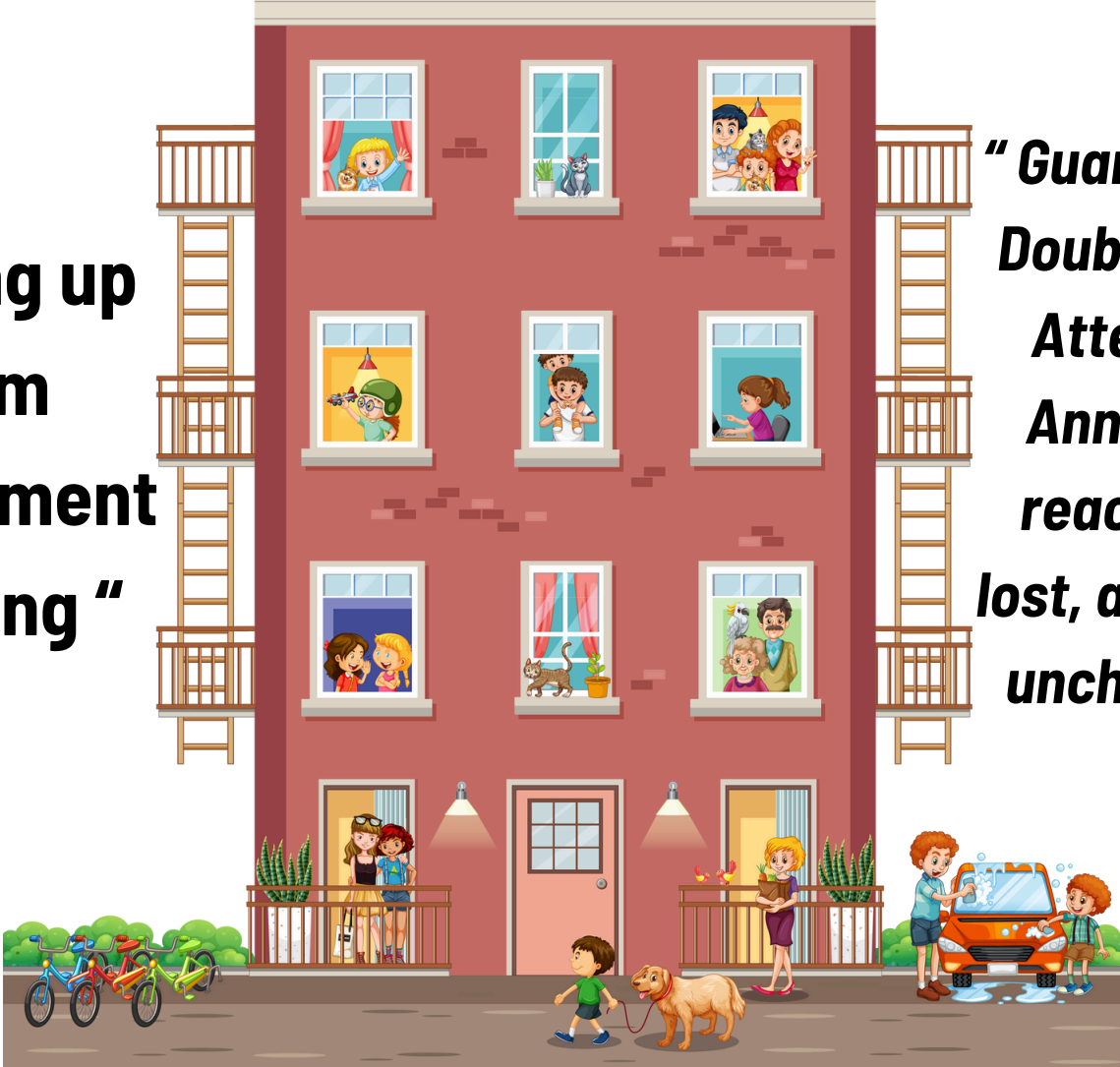


How to Start a, “Pick Up for Church Ministry”, using a Van or Car

Picking up
from
“Apartment
Building”



*“Guaranteed to
Double Church
Attendance
Annually, by
reaching the
lost, and/or, the
unchurched”*



TEXT PASTOR CLAYTON: (213) 820-8305

pg. 1

9700 La Tuna Canyon Rd. Sun Valley, CA 91352



FIREPOINT

CHURCH

(818) 279 1633

Pastor David Richardson

Sunland, CA &

Burbank, CA

Dear Pastor, or Group Leader,

I am Pastor David Richardson, the Founder, and pastor of FirePoint Church in Sunland, California. I have been there for ten years.

I want to share an amazing experience that happened to our church regarding church growth.

(Pre-COVID) Our church existed for seven years and never reached 90 in attendance. Additionally, 97% of the parishioners had migrated from other churches, and we experienced less than three salvations weekly. (Almost no one was bringing any new people to church.)

After Pastor Clayton set up his "Church Growth Program," we jumped from 90 to 198, creating standing-room only. **This all happened in seven months.** Consequently, we added three rows of chairs from 0 to 15 in our new converts class.

Above all, an average of **11 were receiving salvation each Sunday.**

We were filling 3, (15 passenger vans), with the unsaved each Sunday!!! All the new blood coming in brought **Indescribable** new life and vigor to the congregation.

Most importantly, 30% of the congregation brought at least one unsaved person to CHURCH monthly.

I, wholeheartedly, highly, recommend this church growth program for your church.

Pastor David Richardson

FirePoint Church, of Sunland, and Burbank, Ca.

You may call or text me personally for more details. (818) 279 1633

Sincerely,

Pastor David Richardson

Founder and Pastor of FirePoint Church

Sunland, and Burbank, Ca



PASTOR CLAYTON AND
LEANNE GOLLIHER



**GROWING to 60 SCHOOLS WEEKLY
and 30,000 Bibles Distributed**

**BIBLE CLUBS WITH LUNCH TIME ASSEMBLY
inviting the entire school**

THE YOUTH OF AMERICA ARE AT ALL TIME CRISIS

- Mandatory Sex Education in Every school has Promoted That Every kind of Sex is OK and Accepted.
- 24% have an abortion before Gradation
- Suicide from "abortion causing depression" has tripled in the last 4 years
- Deaths from Fentanyl have Jumped to 137%

Ministry Name

Campus Revolution of LOVE

Currently, We do
**14 SCHOOLS WEEKLY
GROWING 60
SCHOOLS WEEKLY!!!**



Up to 800
coming to
Lunchtime
Assemblies



Our Strategy gets us into Every School in America!!!

I (Pastor Clayton), with a background in Youth with a Mission (YWAM), am an H.I.M. Pastor under Papa Che Ahn of H. Rock.



PRAY PLEASE

- IT COSTS \$200.00 PER SCHOOL OUTREACH
- THIS PAYS FOR BIBLES, LITERATURE AND FOOD



OUR GOAL IS TO:

- GIVE OUT 30,000 BIBLES
- DO OUTREACHES
- START BIBLE CLUBS AND DO LUNCHTIME ASSEMBLIES
- ACROSS CALIFORNIA AND USA

We are excited to share our success stories: 5,466 converts have received Jesus, 221 have been baptized, and we've distributed 5,000 Bibles. Our goal is to reach every high school in America.



Praying and clearly explaining the gospel to every student



Distributing 30,000 bibles



Outreach to Local SkateBoard Park taking pizza and Explaining the Gospel

HELP US PLANT "ON FIRE" BIBLE CLUB's in Every High School in America, and Build Up Every Church Youth Group

VOLUNTEER 1 HOUR A WEEK TO BE TRAINED TO REACH HIGH SCHOOLS IN YOUR AREA AND BRING THEM TO YOUR CHURCH!!!

HOW CAN PEOPLE DONATE:

CHECK US OUT: WWW.HOPEFORHOMELESSYOUTH.ORG

CLICK ON CAMPUS REVOLUTION OF LOVE

ALSO YOU CAN TEXT ME: (213) 820-8305

IF YOU WISH TO DONATE FOR BIBLES AND MATERIALS,

ZELLE: (213) 820-8305 | PAYPAL: PASTORCLAYTON@ICLOUD.COM

CHECKS TO HOPE FOR HOMELESS YOUTH: 9700 LA TUNA CANYON ROAD, SUN VALLEY, CA 91352

(A TAX RECEIPT WILL BE SENT). THANK YOU DEARLY



CAMPUS REVOLUTION OF LOVE



(213) 820-8305



(Please text me if possible)



9700 La Tuna Canyon Rd.
Sun Valley, CA 91352

GROWING TO 60 SCHOOLS WEEKLY

GIVING OUT FREE 30,000 BIBLES



Pastor Clayton and Leanne Gollither, Directors



Planting Lunch Time Assemblies in Every High School

Hi, My name is Pastor Clayton Gollither.

Our Background is "Youth With a Mission," (YWAM).

We Coordinate with YWAM. We have been recommended by Peter Warren, the former **YWAM** Director for the Western USA. His email is: PW@YWAMdenver.org

Our "Non Profit" Ministry is called "**Campus Revolution of Love**". We help Pastors and youth leaders build up their "Youth Groups" or help them start up new ones by doing outreaches to their local High Schools.

We follow a "unique strategy that gets us into every high school," without fail. Also, we provide Free Bibles for every student that wants one.

We help with setting up "School Lunch Time Assemblies", starting "Bible Clubs", and channeling converts into your local church.

If we are not able to come personally, we will take you through the training on the phone and through our website: www.HopeForHomelessYouth.org. Click on "Campus Revolution of Love."

You may of course text me directly at (213) 820-8305.

There is never any charge for our missionary services.

Sincerely,

Pastor Clayton Gollither

Executive Director of Campus Revolution of Love,

Ministry of Hope for Homeless Youth



HOW TO START A PICK UP CHURCH MINISTRY USING A VAN OR CAR (TARGETING APARTMENT BUILDINGS)

(MANUEL #2)

Pastor David Richardson's recommendation (FROM FIRE POINT CHURCH).

MISSION STATEMENT:

How to Reach the Lost and Double Your Church Attendance annually by starting a pick up for church ministry to Apartment Buildings, using a Van or Car.

I want to give you 3 CATEGORIES of Statistics regarding what's going on with the Evangelical Church of America.

1. CATEGORY STATISTICS:

These statistics certainly burden me. Then I want to give you the solution.

These Statistics are from Charisma magazine, Internet Church growth data, and 18 years working with pastors Tommy Barnett pastor's schools.

An average 150 churches are being shut down every week in the USA. 64% of American churches are on a 3% decline annually.

"Per-capita": The gay rights movement or LGBTQ is increasing faster than christianity. and has an agenda to make ali Christian Bibles illegal. Unless things change, at this present rate experts say in 10 years All American pastors will lose their non-profit status

if they refuse to marry a same sex couple and in 15 years it will be illegal for anyone to own a bible.

The Islam faith is increasing faster than Christianity with a violent, Bloodshed agenda to eradicate all christianity. Unless things change, in 25 years they will accomplish their goal.

95% of all churches in America are made up of 94% of members that have migrated from other churches. In other words, the lost are not being reached.

2. CATEGORY: SUGGESTIVE REASONS FOR CHURCH DECLINE

The statistics, (church decline are based on 18 years working under Tommy Barnett.

95% of the American Christians have never LED one person to Christ their entire life.

97% of All American Christians admitted that they don't know how to intelligently explain the gospel with love and humility.

Other than Christmas and Easter 70% All American Christians have never picked up one lost person for church their whole life.

le good news is, that 60% of Christians say if someone would not only train them, b o it with them, that they would commit to building the local church by reaching the los

90% of All American pastors admit that they have never taught their congregations how to reach the lost and build their churches.

Manual #2

75% of Believers believe that they will become stagnant and stop growing spiritually if they are not involved in reaching the lost and or making disciples.

3. CATEGORY: REVEALING THE SOLUTION

Billy Graham sadly admitted that only 3% of all those that go forward at his Crusades ever make it into the church.

in comparison 87% of all the lost that receive salvation and are successfully planted in church and make that decision is because of one factor. That factor is, because people in the church are motivated and trained to pick up the Lost, or unchurched, and bring them to church.

Relationship Building Equals Successful Church Growth.

Statistics tells us: If you pick up a person four times, then 40% will not only go on with their walk with the Lord Jesus Christ, they will become an active member of the church.

Then if that new 40% are invited to be a part of the "pickup for church" ministry, and taught the procedures, or steps, they will bring in an average of 10 of their unsaved (circle of influence) to the church. Then the new 10 will be invited and trained to do the same. You can see how the multiplication of converts works!!

You can see how your church will double annually, and reach the lost. You can see how Phoenix First Assembly went from 75 members to 22,500 members and the Dream Center in L.A. went from 45 to 9,000 members.

We would like to talk to pastors and leaders about starting this effective pickup for church ministry in your church.

STEPS TO START THE PICK-UP BEFORE CHURCH TO APARTMENT BUILDINGS

1. DO A PARTICIPATION SURVEY

A. Pass out a form to everyone and ask these questions

- 1. Who lives in the apartment building?**
- 2. How many units are there in your building?**
- 3. Approximately, how many families live in the building, and how many singles Etc. (make an estimate guess)**
- 4. What is the address?**
- 5. How many minutes is the building from the church?**
- 6. Can you volunteer for one and a half hours from 10:00 a.m. to 11:30 a.m. each Saturday morning to pass out appreciation gifts to each apartment? (we also highly recommend a used clothing drive).**
- 7. Can you help drive a van or car and help pick them up from an apartment each Sunday morning then take them home? (you may offer to go for a fast food meal to get to know them and start A discipleship process).**
- 8. If you can't commit each Sunday as a driver, then how many Sundays could you commit?**
- 9. If you don't commit as a driver, could you commit as a co-captain to assist the driver?**
- 10. If you can't commit each Sunday, how many Sundays could you commit?**

(P.S. you only need a class C, or regular driver's license.)

2. INTERVIEW AND ASK THESE QUESTIONS

- 1. Interview your volunteers that live in the building and inquire as to their commitment**
- 2. Ask questions like how many do you know in the building? And do you have any idea of how many go to church? Ask how well they know the**

manager. Ask what you think the response would be if we would deliver an appreciation gift etc.

3. Be led by the Spirit and interview a few volunteers who may know the building. Get their opinion. If possible, explain the whole program to then Offer to take them out for lunch. Start the process of building a relationship with people in the apartment.

4. Make a choice what apartment Building you want to start with (you may want to start with one as a test).

5. Start praying for buildings, list any names of occupants you can find and pray for them.

3. HOW TO PUT THE APPRECIATION GIFTS TOGETHER:

1. An idea is to wrap the honey in cellophane, wrap with a ribbon bow closing the cellophane at the top (we sometimes put other things in there such as a sealed package of nuts or sometimes things like a small stuffed animal etc.).

2. Different weeks we give out small bags of strawberries, cherries, a watermelon, cantaloupe, etc., something nice.

3. Then we print a greeting card, the card may say something like, "we are a local Church that wants to deliver this gift and card for two reasons. We want you to know we are praying for you and praying for the needs of our community. (on one of the back of the card you can list any prayer.

4. SET UP A TRAINING SESSION

1. Take the volunteers out to eat you can reserve a quiet place. explain the following:

- **Who will deliver gifts each Saturday from 10:00 a.m. to 11:30 a.m.**
- **Everyone should keep a small note/book to record instructions and information on each Tenant.**
- **Explain the relationship building process each Saturday, and for the next 3 weeks.**

5. WEEKLY INSTRUCTION FOR EACH APARTMENT

1. Each apartment will have its own appointed team. They will meet with the resident volunteer of the building at 10:00 a.m. on each Saturday.

(We suggest meeting in the lobby or outside the building.)

2. They have a time of prayer. Break up into teams, usually not more than two per team.

3. Get a grid of the building to keep track.

4. Put the appreciation gifts together (or do it earlier).

5. To start out, it is best to take the apartment resident with you until you get to know the resident.

6. HOW TO RECEIVE CLOTHING AT YOUR CHURCH (I WOULD EVEN HIGHLY RECOMMEND THAT YOU PUT AN AD IN THE LOCAL PAPER OR INTERNET TO ADVERTISE THIS)

7. TO PICK UP FOR CHURCH

q.If you have been able to get a phone number, we encourage you to text them the day before and even Sunday mornings. It's easier to get numbers, by telling them that you would call them, but will text them.

2. After you have visited about three times to build a relationship then you are usually ready to explain our " pick up for church program".

3. Explain that if you would like We take people out to IHOP or El Pollo Loco and bless you and can ask questions about our church and or see if there is anything you can help you with.

4. Many people will say, oh we know where your church is, we will check it out. almost all will procrastinate and never show up.

5. At this point, you must rebuttal but be very polite and humble.

6. You could say" yes, you could come, but it would mean everything to me if you would allow me the honor to pick you up. So I can introduce you to some members and show you around our church. If you come and are not comfortable, then we'll never knock on your door again.

8. THE FIRST PICK UP

Keep a small notebook and record who you want to pick up, and information on each contact.

It is important to know that there will be (based on experience), 1 out of 10 doors you approach that will actually get in your van.

3. It's also important to know, that if you bring a person four times to church, that 40% will not only become saved, but theIr will become a member of the church.

4.Then, if they are caught the, “the pick up for church program” they in return will bring an average of 10 into the church (your best evangelists are your new converts that are taught. Then those 10 if taught the program, will bring in 10! See how it will go viral and you will have a revival.

5. You usually be able to get their phone number with a promise that you will not call them, then text them the night before to remind them you will be picking them up.

6. I also recommend calling Sunday morning.

7. When you pick them up, you should go early and knock on every door unless they have said no.

8. Go early because 50 will forget and they need time to get ready.

9. Help people get into the van.

10. With elderly people you will have to provide a "step up platform" this can easily be made by fastening a board on top of Two milk crates.

9. MAKING THEM FEEL WELCOME IN CHURCH

1. It's important to fuss over them, help them out of the van. Give them a water bottle or a cup of coffee with a snack.

2. Introduce them around.

3. Give a small tour of the church facility, showing where the bathrooms are if they have kids, take them to Sunday school and introduce them to the leader.

4. Get them a Bible and help them look up scriptures.

5. If they respond at the altar call, go toward with them and pray with them it.

6. Sometimes, if they don't respond to the altar call, you can ask them if they go forward that you will go with them.

7. Help them fill out the guest card and go with them to the gift table and get their gift and turn in the Gift card or put it in an offering plate.

10. THE MEAL AFTER CHURCH

- 1. We encourage you to ask your guest if they would like to go for something to eat. Ask if El Pollo Loco or McDonald's is okay. If you have faith, offer IHOP wherever.**
- 2. Again fuss over them, get them a menu, water, etc.**
- 3. This is a good time (if appropriate, and you feel led) ask them if you could get their viewpoint on spiritual things. Use the provided spiritual questionnaire.**
- 4. After you go through the questions you can go through the (the pamphlet) “7 Things God wants you to know”**
- 5. Then you can ask them if you can lead them in a prayer to make Jesus the main man in their life and forgive them for every sin and wrong.**
- 6. Lead them in the Salvation prayer.**
- 7. If it's a private place in the restaurant you might lightly lay hands on each one, with individual prayers.**
- 8. When you deliver them home tell them you would love to pick them up next Sunday.**
- 9. Give each one a Bible and encourage them to read at least a chapter a day, start in John or give them a daily devotional, if they will read it.**

How to Lead a Person to the Lord in a Short Form

The best evangelism is capturing quality time.

We sat at a table.

We buy them hamburgers.

We clearly and intelligently explain to them the gospel from A-Z with love and humility.

Most of the time, we can't capture quality time.

You are most likely standing at a street corner or you are in front of a table giving out pizza.

You need to have a short version of intelligently capturing the person with love and humility explaining the gospel.

This is the short version step by step.

- **Prayer Evangelism using the Eternal Question.**

Try to memorize this and have your volunteers also memorize it.

I will continue to mention this, " Always be Led by the Spirit and be spontaneous. "

There is no "caned ," approach to this. I believe God gave us this and it produces fruit.

I really encourage people to pray and try this strategy.

Here is an example to lead a person by the Lord. You Should know:

- 95% of all Christians have never led a person to the Lord their entire life.
- 70% never picked up an unsaved person to take to church their whole life.
- 60% of Christians say, "if someone would train them, and do it with them, they will get involved and do what Jesus said. Go all over the world and preach the gospel to every person. "

It has to happen. **The Gospel** and **the great commission** is in every single Gospel and the book of Acts. **WE HAVE TO DO IT.**

This approach is very simple:

If we do not have a McDonald's or a fast food place or not going inside campus, find out where the kids' traffic is at.

Set up a table with a few chairs , and/or a banner or poster, on the sidewalk or where the kids pass by after school.

Poster might say "**FREE**" pizza and Bibles. Buy 4-6 pizzas (pepperoni preferably and maybe one full cheese) from Little Caesars, 7-Eleven or Costco.

Have your stack of bibles and merchandise ready to go!

We give away scholarships to our inventors club. You can set up a rocket or give away a skateboard.

The key is to bless these students.

Now, this is legal to do, **as long as you do not block the sidewalk.**

You can even have chairs to sit in.

Just find out where the kids' traffic is after school.

For example:

- You can put the banner up on the wall building. It captures a lot of students' attention.

When the kids come out, you want to ask for divine appointments.

Ex: " Hey guys, is anybody hungry?" Or "Anybody would like a piece of pizza?" Come on now and enjoy.

We usually start out by serving cookies and soda. Stack the pizza on the table, but **don't feed them right away. Start feeding them the cookies and soda.**

When you have a small crowd, you can begin to share.

You want to convince them to create a comfortable environment.

Then, ask God to be led by the Spirit.

The conversation can go like this, "Hey my name is _____. We are **not** pushing God or religion. **Instead, We love the Lord with all of our heart.** I would just like to ask if there's anything, maybe a family need, a test coming up, finances, healing, or anything that is important to you or significant. "

Students like to hear these questions because every student is going through something different in their lives.

Mention that, “ you are going to pray for their needs.”

Follow up with a question like, “How can I pray for you personally, **never be pushy**, and **be very polite**. I would like to ask you, “ God forbid, if you died today, do you have the complete assurance that your spirit will go to God in Heaven?”

Then, you wait. Let me ponder about these questions for a second or two.

The reason why this is powerful, is because God has already written the Gospel in their heart.

“His Spirit will bear witness with your spirit, God that you are God's Children.” - Romans 8:11

You will know, that you know when you are born again with the Holy Spirit.

This is a start for receiving Eternal Life.

When you accept Eternal Life, we trust our lives unto Jesus. Who is the great Phystion? **We trust our lives into the Truth and the person of Jesus.**

Anyways, Do not forget to get beat ease with the students.

Mention something like, “hey, would you like another pizza?”

Offer to lead them into a prayer where Jesus can be the main man in your life and to forgive them of their sins.

Call each student by their name.

Ex: “Hey, _____, can I lead you into a prayer?”

Invite the Holy Spirit to come so the students, can have a divine encounter with the Spirit.

A prayer can go like this: “Jesus, I come to you with all my heart. I ask you to forgive me and cleanse me from every sin I have ever done. I ask you to forgive me for my anger and my rebelliousness. Every time I have lied or stolen. My drinking and getting high. Please cleanse

me oh Lord. I accept you as my Lord and Savior. I ask you to come live into my life and help me live for you.”

Encourage them to keep their eyes closed and to talk to Jesus for a minute.. Say a blessing prayer that you feel from the Holy Spirit.

This is called a “Divine Encounter” with the Lord. Which means, having a meeting with the Lord.

Feel free to look around and see if anyone else would like to have a Divine encounter with the Lord.

Feel free to ask for a testimony.

Some questions can look like this:

Ex: “How do you feel? “What did you experience? Put it into your own words, what did you feel?”

Some might say they felt warm and peaceful. This is great!

Do a follow up question, “It is important to ask yourself a question. **Jesus said there are two kinds of Christians.** There are the lukewarms. Those are expectators in the church. God will even spue those out of his mouth. There is the second kind. The world changers. Those who want to impact this world by the kingdom of God.

Now, what kind of Christian would you like to be?”

Thank them and ask for their phone number.

Mention that you will never call them. Instead, you will send them a text message to inform them about a local youth group happening, Bible study, or Bible club on campus, etc.

Make a note to ask if they will consider being part of the leadership team helping us organize the club. Everything is FREE!

We also are setting up a fun park on a mountain where we can invite you too. A 35 foot sail boat where we would like to take you sailing.

We must have your parents written permission.

Give them a free booklet so they can take with them. **Pass out the merchandise clip board** to be text so they can stay informed.

Should they have any questions for a prayer, they can text us and we will be there for them.

Short Interview Questionnaire

Roman's 2:15 - God's Law is written on every Man's Heart. Your conscience will accuse you or excuse you.

Instructions:

- 1. This interview works best in places like parks, fast food restraints, bus stops, etc. Where people are sitting and/or waiting.
- 2. Pray to be lead by the Holy Spirit.
- 3. Be Bold and courteous in your approach and say, "Excuse me, can we ask you a question? We are a visiting group of student's from _____ And we are collecting information on peoples Spiritual or religious beliefs in this area and we would like to do a short interview with you if you wouldn't mind."
- 4. Ask each question and put a mark next to yes or no., etc.
- 5. follow the instructions at the end of the interview using your own words. You may ask, "May I share with you a few points about what the Bible says about life after death?" (Use the pamphlet "7 things God wants you to know "or other scriptures)
- 6. at the end ask "May I pray with you to receive God's forgiveness and eternal life?" Sinner's prayer of repentance and acceptance of Jesus as Lord and Savior.
- 7. Be sure to fill out a follow-up card to for those you feel would attend a church if someone would call them.

Yes___ No___ 1. Do you feel there is a part of your being, like your spirit or soul, that will live on after the grave?

Yes___ No___ 2. Do you feel any sense of concern, for where your spirit or soul will go when you die?

Yes___ No___ 3. The first time you did something you Knew was wrong:

(Examples: cheated, lied, stole something, got high, drunk, slept around, etc.) did you feel a sense of guilt the next morning?

Yes___ No___ 4. If yes, do you feel this is true because God has written His unwritten law in your heart, or conscience?

Yes___ No___ 5. If you had a chance to be completely forgiven for every wrong you had ever done and have the record completely erased, would you choose to?

6. Which of the following spiritual leaders was the only one to profess to be God in the flesh, raised from the dead, and able to impart eternal life and forgiveness for the sins of all mankind?

Mohammed___ Buddha___ Confucius ___ Jesus___ Gandhi___

Yes___ No___ 7. If you were given the opportunity to enter into a personal love relationship with God, where you could personally experience His love, and sense of His presence, and learn to hear his voice, would you choose to?

Yes___ No___ Unsure___ 8. If you died today, do you have the complete inner assurance that you would spend eternity in the presence of a God?

Yes___ No___ 9. In the event you died today and met Jesus, what reason would you give Him as to why He should allow you into His Kingdom, or Heaven?

Bible Says: By Grace you are Saved through Faith. It's not about how Good or Bad you are or what you have done, or not done.

Instructions: Tell them " God's word tells us ("For the Spirit Himself bears witness with our spirit that we are His children.)" (Romans 8:16). Continue on to tell them that " What it's saying is: when we become a true Christian and we receive God's Spirit and are truly "born again," we will have the complete inner assurance that so mil ering it's refere a death fe, post arth ines People elling he us that me pamphlet based on the word of God. That tells us where we will spend eternity.

NAME OF SCHOOL _____

First Name: _____

Date: _____

Phone:_____.

Will only text you.

**[] Yes, I will be committed to meeting back here for a 9 week course of learning, the 9 essential practices to grow as a Christian, such as learning to hear Gods' voice.
(Graduation Certificate and Refurbished Laptop as graduation present.)**

[] - Yes, I will help start a Bible Club

First Name: _____

Date: _____

Phone: _____

Will only text you.

**[] Yes, I will be committed to meeting back here for a 9 week course of learning, the 9 essential practices to grow as a Christian, such as learning to hear Gods' voice.
• (Graduation Certificate and Refurbished Laptop as graduation present.)**

[] Yes, I will help start a Bible Club.

First Name: _____

Date: _____

Phone:_____

Will only text you.

**[] Yes, I will be committed to meeting back here for a 9 week course of learning, the 9 essential practices to grow as a Christian, such as learning to hear Gods' voice.
(Graduation Certificate and Refurbished Laptop as graduation present.)**

[] Yes, I will help start a Bible Club.

Counselor's Name _____ . **Phone #** _____